

**RESOURCE:** Eastern NC- Investor Network

**TYPE:** Angel funding

**WEBSITE:** <http://www.ecu.edu/cs-acad/rds/ei/investor.cfm>

**CONTACT:**

**OVERVIEW:** [Presenting Companies to the ENC-IN](#)

Each company that presents to the Investor Network must be pre-qualified by an investor and the administrator.

**Company must have:**

- 1) A significant technology or innovation that will change an industry or segment of that industry.
- 2) A market opportunity of significant size and defined entry.
- 3) A written executive summary, business plan, financial projections, and ROI calculations that are submitted to the administrator.
- 4) Presentation of 12 to 15 minutes

**Preferred qualities:**

- 1) Technology that is protected by patent
- 2) Legal structure created
- 3) Outstanding management team established

**APPLICATION  
PROCESS:**

**To be considered for presentation:**

- 1) Call Marty E. Hackney at 252-737-1345 and leave message that you are sending information electronically or by mail
- 2) Send the following required documents by email to [hackneym@ecu.edu](mailto:hackneym@ecu.edu) or by mail to the address provided below in the contact information:
  - a. Executive Summary
  - b. Business Plan
  - c. Presentation slides that demonstrate ROI
- 3) If accepted for prequalification process from the executive summary review:
  - a. Send Cap rate chart
  - b. Make appointment to meet and have a discussion with Investor
- 4) If selected to present: (due one month ahead of presentation date)
  - a. Complete executive summary in format requested by Administrator
  - b. Send term sheet

**Contact information:**

Ms. Marty E. Hackney, Director  
ECU's Entrepreneurial Initiative  
300 E. First St., Willis Bldng., ECU  
Greenville, NC 27858

252-737-1345

252-737-1381 fax